



BIZIA
BUSINESS
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Business Negotiation Capability Statement

At **Business Improvement Advisory**, we work closely with clients to provide business negotiation services, which achieve positive outcomes for our clients. Negotiating favourable agreements for our clients is key to achieving your business outcomes and goals.

Business Improvement Advisory's mission is to support your business, working in an advisory capacity to coaching and training, or if desired plan, lead and engage in business negotiations on your company's behalf. We use award-winning strategies to achieve successful negotiation outcomes for your business.

Our consultants have extensive experience having worked across a wide range of sectors including mining, infrastructure, supply chain and logistics, industrial, oil and gas and manufacturing.

Bryan Schriiffer, one of our principals, delivered a key note speech on Business Negotiation at the Infrastructure Summit in Singapore in April 2017. For more information on how **Business Improvement Advisory** can assist, contact us:

Business Improvement Advisory

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